The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

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CPC Salary Survey

NATIONAL Interim Report No. 3, May 1983

The National Interim Report No. 3 provides data on beginning salary offers for the 1982-83 recruiting season made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 provide data on a national level for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 185 placement offices at 160 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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MAY 1983
NATIONAL Interim Report No. 3

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Curriculum for All Types of Employers	INTERIM PERIOD (4/9/83 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th	CUMULATIVE (9/1/82 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th
BUSINESS										
Accounting	906	$1,574	$1,766	$1,583	$1,400	4,434	$1,564	$1,750	$1,554	$1,400
Business-General (incl. Management)	701	1,483	1,875	1,465	1,125	1,916	1,486	1,916	1,500	1,083
Marketing & Distribution	311	1,435	1,750	1,450	1,120	847	1,419	1,750	1,417	1,083
HUMANITIES & SOCIAL SCIENCES										
Humanities	139	1,376	1,916	1,300	958	314	1,297	1,833	1,250	875
Economics[1]	102	1,575	2,000	1,575	1,200	222	1,501	1,916	1,500	1,150
Other Social Sciences	164	1,337	1,792	1,300	958	458	1,258	1,708	1,200	833
ENGINEERING										
Aeronautical	97	1,998	2,252	2,033	1,650	325	1,987	2,288	2,075	1,545
Chemical	210	2,204	2,400	2,233	2,000	886	2,250	2,475	2,263	2,016
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	212	1,873	2,200	1,888	1,500	515	1,872	2,208	1,833	1,500
Electrical (incl. Computer Engrg.)	2,140	2,150	2,320	2,175	1,958	5,718	2,125	2,317	2,165	1,812
Geological	3	1,960	*	*	*	26	2,147	2,400	2,250	1,550
Industrial	198	2,050	2,275	2,083	1,794	621	2,045	2,258	2,083	1,794
Mechanical	839	2,113	2,301	2,150	1,800	2,773	2,097	2,310	2,135	1,794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	83	2,118	2,300	2,157	1,794	196	2,152	2,300	2,175	1,875
Mining	8	2,095	*	*	*	26	2,042	2,300	2,063	1,500
Nuclear (incl. Engrg. Physics)	29	2,070	2,276	2,135	1,633	82	2,085	2,276	2,150	1,777
Petroleum	51	2,599	2,750	2,650	2,400	215	2,586	2,750	2,650	2,250
Engineering Technology	155	2,007	2,250	2,033	1,750	450	2,017	2,250	2,044	1,708
SCIENCES										
Agricultural Sciences	55	1,327	1,833	1,250	1,000	151	1,364	1,835	1,291	1,000
Biological Sciences	39	1,440	2,000	1,500	880	91	1,442	1,965	1,475	1,000
Chemistry	38	1,738	2,200	1,755	1,333	103	1,716	2,095	1,750	1,238
Computer Science	664	1,954	2,215	2,000	1,542	1,663	1,934	2,200	1,987	1,575
Health (Medical) Professions	87	1,472	1,750	1,400	1,248	229	1,582	2,080	1,500	1,250
Mathematics	111	1,789	2,166	1,833	1,375	261	1,779	2,150	1.820	1,375
Other Physical & Earth Sciences	40	1,844	2,500	1,884	1,114	103	1,780	2,400	1,825	1,135
Totals	7,382					22,625				

[1]Includes economics programs with both business and social science orientation.
*Not computed for fewer than 20 offers.

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AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Functional Area for All Types of Employers	INTERIM PERIOD (4/9/83 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th	CUMULATIVE (9/1/82 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th
Accounting/Auditing	930	$1,574	$1,766	$1,583	$1,400	4,510	$1,564	$1,750	$1,550	$1,400
Business Administration	350	1,475	1,835	1,499	1,060	1,071	1,471	1,916	1,466	1,000
Communications	56	1,569	2,208	1,500	936	134	1,447	2,200	1,382	867
Community & Service Orgs. Work	27	1,079	1,306	1,050	721	121	1,190	1,667	1,120	800
EDP-Programming/Systems	749	1,952	2,233	2,000	1,541	1,924	1,938	2,200	1,993	1,550
Engineering	3,718	2,126	2,325	2,166	1,800	11,024	2,117	2,340	2,150	1,794
Farm & Natural Resources Management	19	1,194	*	*	*	49	1,301	1,909	1,250	1,000
Finance & Economics	259	1,565	1,958	1,583	1,200	571	1,506	1,833	1,500	1,150
Health (Medical) Services	101	1,445	1,750	1,400	1,235	269	1,535	2,000	1,500	1,200
Manufacturing &/or Industrial Operations	151	1,934	2,250	2,000	1,500	418	1,928	2,250	2,000	1,450
Mathematics/Statistics	64	1,715	2,020	1,791	1,313	157	1,694	2,083	1,750	1,300
Merchandising/Sales Promotion	304	1,329	1,725	1,250	1,040	718	1,322	1,700	1,250	1,000
Personnel/Employee Relations	24	1,517	2,000	1,515	1,030	67	1,325	1,800	1,260	800
Research--Non-Scientific	20	1,720	2,000	1,750	1,150	66	1,534	2,050	1,521	1,000
Research--Scientific	142	1,841	2,260	1,919	1,320	352	1,828	2,288	1,898	1,250
Rotational Training--Non-Technical	86	1,351	1,666	1,321	1,099	244	1,365	1,750	1,304	1,083
Rotational Training--Technical	98	1,892	2,267	2,042	1,333	198	1,903	2,250	2,046	1,317
Sales--Non-Technical Degree	241	1,467	1,750	1,500	1,167	623	1,451	1,791	1,500	1,083
Sales--Technical/Scientific Degree	43	1,867	2,250	1,900	1,200	109	1,918	2,250	2,000	1,333
Totals	7,382					22,625				

*Not computed for fewer than 20 offers.

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(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

Graduate Program	INTERIM PERIOD (4/9/83 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th	CUMULATIVE (9/1/82 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th
BUSINESS										
Accounting	39	$1,921	$2,083	$1,950	$1,700	245	$1,911	$2,100	$1,950	$1,667
MBA (Non-Technical Undergraduate)	305	2,278	2,833	2,250	1,750	898	2,176	2,775	2,100	1,625
MBA (Technical Undergraduate)	84	2,522	3,000	2,500	2,000	193	2,424	2,916	2,417	1,917
MS-Business (incl. Management, Marketing, Finance, etc.)	13	1,948	*	*	*	87	2,108	2,600	2,083	1,500
Industrial Management (incl. Industrial Administration)	9	2,323	*	*	*	45	2,218	2,550	2,225	1,875
Administration (incl. Public, Hospital, etc.)	27	1,818	2,300	1,800	1,308	50	1,872	2,333	1,813	1,475
HUMANITIES & SOCIAL SCIENCES										
Humanities	3	1,867	*	*	*	26	1,600	2,200	1,617	1,114
Social Sciences	22	1,869	2,400	1,950	1,300	65	1,719	2,333	1,820	1,083
ENGINEERING										
Chemical	26	2,367	2,555	2,398	2,083	80	2,404	2,625	2,417	2,166
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	45	2,315	2,625	2,314	2,000	89	2,271	2,565	2,314	1,850
Electrical (incl. Computer Engrg.)	231	2,481	2,666	2,483	2,300	516	2,445	2,665	2,450	2,217
Industrial	10	2,387	*	*	*	51	2,290	2,550	2,280	2,083
Mechanical	112	2,356	2,575	2,375	2,083	275	2,378	2,625	2,395	2,110
Nuclear (incl. Engrg. Physics)	14	2,449	*	*	*	30	2,377	2,602	2,350	2,250
SCIENCES										
Chemistry	3	2,467	*	*	*	13	2,306	*	*	*
Computer Science	86	2,326	2,550	2,350	2,108	171	2,326	2,550	2,333	2,108
Geology & Related Geological Sciences	12	2,500	*	*	*	59	2,475	2,750	2,545	1,917
Mathematics	17	2,168	*	*	*	39	2,204	2,643	2,240	1,725
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	11	2,329	*	*	*	25	2,408	2,567	2,410	2,292
Totals	1,069					2,957				

*Not computed for fewer than 20 offers.

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(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

Graduate Program	INTERIM PERIOD (4/9/83 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th	CUMULATIVE (9/1/82 through 5/6/83) Number of Offers	Average	Percentiles 90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	195	$2,550	$3,083	$2,583	$2,042	383	$2,474	$3,085	$2,500	$1,833
MBA--Technical Undergraduate	47	2,813	3,333	2,833	2,083	97	2,731	3,500	2,708	2,000
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	176	2,706	3,500	2,750	2,083	363	2,648	3,500	2,667	1,916
MBA--Technical Undergraduate	46	2,760	3,175	2,708	2,350	89	2,711	3,167	2,708	2,166
Over 4 years										
MBA--Non-Technical Undergraduate	103	2,572	3,125	2,583	2,000	215	2,600	3,208	2,666	1,916
MBA--Technical Undergraduate	24	3,023	3,583	3,030	2,500	53	2,858	3,375	2,833	2,266
Totals	591					1,200				

DOCTORAL DEGREE CANDIDATES

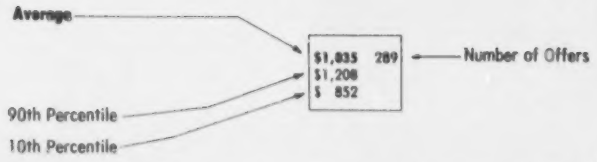
ENGINEERING										
Chemical	19	$3,167	*	*	*	58	$3,094	$3,350	$3,100	$2,900
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	3,044	*	*	*	6	2,823	*	*	*
Electrical (incl. Computer Engrg.)	22	3,226	$3,402	$3,175	$2,920	85	3,163	3,430	3,175	2,875
Mechanical	7	3,062	*	*	*	19	3,092	*	*	*
SCIENCES										
Chemistry	66	2,822	3,083	2,827	2,658	166	2,687	3,041	2,792	2,160
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	3	2,667	*	*	*	15	2,536	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	8	3,194	*	*	*	16	3,097	*	*	*
Physics	10	2,972	*	*	*	53	2,911	3,333	3,050	2,416
Totals	137					418				

[1]Years of previous full-time, non-military employment.
*Not computed for fewer than 20 offers.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 3 ■ May 1983 ■ Data combined for men and women*

Diagram indicates arrangement of data in blocks.



The 90th percentile is that salary offer above which 10 percent of the offers are located. The 10th percentile is that salary offer below which 10 percent of the offers are located. Not computed for fewer than 20 offers.

CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	Accounting, Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
BACHELOR'S DEGREE																		
NON-TECHNICAL: Accounting	$1,589 681 $1,760 $1,458	$1,390 41 $1,625 $1,005	$1,451 29 $1,700 $1,200	$1,520 21 $1,675 $1,292	$1,417 4	$1,582 8	$1,649 13	$1,587 11	$1,577 10	$1,479 7	$1,390 2	$1,673 36 $1,800 $1,567	$1,793 5		$1,626 14	$1,484 7	$1,478 14	$1,347 3
NON-TECHNICAL: Business—General (incl. Mgmt.)	$1,695 20 $1,936 $1,542	$1,419 204 $1,752 $1,100	$1,288 168 $1,583 $1,000	$1,618 52 $1,950 $1,234	$1,819 9	$1,621 9	$1,634 39 $2,000 $1,308	$1,698 31 $2,000 $1,500	$1,632 44 $1,916 $1,350	$1,565 13	$1,695 6	$1,749 21 $2,108 $1,375	$1,555 22 $2,000 $1,125	$1,582 7	$1,579 21 $1,925 $1,000	$1,499 25 $1,958 $1,114	$1,291 3	$1,336 7
NON-TECHNICAL: Marketing & Distribution	$1,542 1	$1,448 20 $1,667 $1,125	$1,313 138 $1,583 $1,041	$1,535 22 $1,750 $1,200	$1,612 7	$1,531 10	$1,634 37 $1,833 $1,333	$1,449 14	$1,570 26 $1,833 $1,333	$1,445 9	$1,521 10	$1,500 1	$1,175 2	$1,333 3	$1,657 5	$1,474 3	$1,358 2	$1,250 1
NON-TECHNICAL: Humanities		$1,537 20 $1,916 $1,166	$1,219 47 $1,583 $ 920	$1,783 8		$1,600 1	$1,628 4	$1,833 6	$1,317 6	$1,467 2	$2,000 1	$1,475 2	$1,494 10		$1,587 6	$1,372 11	$ 913 7	$1,081 8
NON-TECHNICAL: Economics		$1,588 44 $2,000 $1,296	$1,264 15	$1,519 4		$1,575 1	$1,584 4	$1,700 5	$1,615 4	$1,687 4	$2,092 2	$1,892 3	$1,745 11		$1,750 1	$1,328 2		$1,488 2
NON-TECHNICAL: Other Social Sciences		$1,413 28 $2,000 $ 833	$1,174 61 $1,500 $ 925	$1,399 6		$2,500 1	$1,569 6	$1,637 6	$1,458 5		$1,688 1		$1,345 11		$1,639 8	$1,490 12	$1,238 6	$1,220 13
MASTER'S DEGREE — INEXPERIENCED																		
NON-TECHNICAL: MBA—Non-Technical Undergraduate Degree	$1,902 34 $2,150 $1,667	$2,416 103 $3,333 $1,833	$2,133 35 $2,791 $1,333	$2,258 24 $2,475 $2,000	$2,401 9	$2,200 5	$2,356 16	$2,075 8	$2,378 30 $2,750 $1,940	$2,467 4	$2,100 2	$2,414 7	$2,445 14		$2,141 7	$2,042 1	$1,546 2	$2,219 4
NON-TECHNICAL: MBA—Technical Undergraduate Degree	$2,184 6	$2,480 12	$2,384 10	$2,473 15	$3,783 1	$2,072 3	$2,552 7	$2,625 7	$2,800 1	$2,812 2	$2,675 2	$2,487 5	$2,702 7		$2,654 6			
BACHELOR'S SUMMARY																		
NON-TECHNICAL: Non-Technical Curricula	$1,592 702 $1,792 $1,460	$1,444 357 $1,833 $1,125	$1,283 458 $1,583 $1,000	$1,580 113 $1,944 $1,234	$1,666 20 $2,176 $1,333	$1,608 30 $2,000 $1,250	$1,627 103 $1,833 $1,333	$1,640 73 $2,000 $1,333	$1,579 95 $1,835 $1,300	$1,525 35 $1,833 $1,291	$1,634 22 $2,083 $1,200	$1,700 63 $1,975 $1,400	$1,548 61 $2,000 $1,166	$1,587 10	$1,602 55 $2,000 $1,060	$1,656 60 $1,750 $1,114	$1,284 32 $1,591 $ 958	$1,239 34 $1,750 $ 804
NON-TECHNICAL: Technical Curricula	$1,837 17	$1,579 87 $1,936 $1,275	$1,658 67 $2,208 $1,040	$2,144 2516 $2,308 $1,965	$2,152 172 $2,328 $1,917	$1,947 146 $2,250 $1,625	$2,189 241 $2,300 $1,850	$2,129 418 $2,250 $1,980	$1,950 76 $2,250 $1,250	$2,118 57 $2,333 $1,875	$2,073 81 $2,250 $1,800	$2,373 181 $2,700 $2,000	$1,983 151 $2,250 $1,541	$2,07[illegible] 18	$2,086 269 $2,300 $1,750	$1,711 438 $2,000 $1,380	$1,623 35 $2,000 $1,112	$1,475 89 $1,875 $1,235

*Data in block tables are for interim period only (4/9/83 through 5/6/83)

Bachelor's Degree

TECHNICAL

CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	Accounting—Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
Aeronautical Engineering			$1,920 1	$2,101 66 $2,292 $1,920			$2,100 1	$2,304 1					$2,181 2		$1,400 1	$1,730 24 $1,800 $1,500	$1,561 1	
Chemical Engineering			$1,600 1	$2,131 34 $2,233 $1,984	$2,174 5	$2,300 1	$2,232 68 $2,350 $2,083	$2,267 11	$2,203 21 $2,250 $2,085	$2,250 16	$2,175 2	$2,442 24 $2,575 $2,323	$2,300 1	$2,240 2	$2,217 10	$1,888 13	$1,166 1	
Civil Engineering (incl. Construction, Sanitary, & Transportation Engrg.)				$1,996 13	$2,018 1	$1,849 86 $2,083 $1,600	$2,230 1	$2,166 1	$2,250 1			$2,264 10	$1,964 39 $2,140 $1,560		$1,894 14	$1,685 23 $2,000 $1,449	$1,717 22 $1,933 $1,350	$1,229 1
Electrical Engineering (incl. Computer Engrg.)		$1,722 3	$1,942 4	$2,186 1456 $2,333 $2,040	$2,198 39 $2,326 $2,012	$2,292 12	$2,192 41 $2,300 $2,117	$2,153 226 $2,265 $2,040	$2,065 5	$2,213 10	$2,202 13	$2,294 19	$2,156 40 $2,300 $2,000	$2,165 2	$2,198 102 $2,385 $2,050	$1,762 165 $2,000 $1,448	$1,791 1	$1,950 2
Geological Engineering				$2,100 1								$2,230 1				$1,550 1		
Industrial Engineering	$1,876 4	$1,500 1	$1,678 3	$2,078 89 $2,250 $1,900	$2,181 20 $2,344 $2,000	$2,024 8	$2,140 17	$2,118 12	$2,111 3	$2,200 1	$2,027 4	$2,250 3	$1,845 5		$2,092 8	$1,778 19	$2,250 1	
Mechanical Engineering	$2,130 1		$2,184 3	$2,143 313 $2,300 $2,020	$2,144 74 $2,330 $1,908	$2,102 26 $2,312 $1,775	$2,188 46 $2,275 $2,083	$2,149 91 $2,235 $2,033	$2,179 14	$2,133 20 $2,250 $2,050	$2,111 30 $2,208 $2,050	$2,372 38 $2,550 $2,100	$2,130 15	$2,213 7	$2,121 68 $2,249 $1,950	$1,775 93 $2,081 $1,449		
Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				$2,105 25 $2,180 $2,012	$2,219 13		$2,264 11	$2,100 5			$2,159 16	$2,373 1	$2,125 1		$2,075 1	$1,769 10		
Mining Engineering					$2,140 1	$1,800 1					$2,000 2	$2,150 2			$2,360 2			
Nuclear Engineering (incl. Engrg. Physics)				$2,143 7								$2,250 2	$2,111 2		$2,135 13	$1,710 5		
Petroleum Engineering		$2,600 1	$2,340 1				$2,225 2	$2,250 1				$2,628 46 $2,750 $2,450						
Engineering Technology				$2,055 82 $2,250 $1,850	$2,043 8	$1,927 8	$1,933 8	$2,043 17	$1,840 5	$1,956 3	$1,785 4		$1,821 5	$2,175 1	$2,034 8	$1,783 3		$1,850 3
Agricultural Sciences		$1,352 10	$1,188 11			$1,417 1	$1,383 5	$1,400 1	$1,433 12	$1,200 2	$1,500 1	$1,835 2	$1,200 1		$1,750 1	$1,188 4	$1,175 2	$1,150 2
Biological Sciences			$1,098 5	$1,970 7			$1,520 2		$1,383 4				$ 902 3		$1,425 4	$1,579 6	$1,364 5	$1,201 3
Chemistry			$1,917 1	$2,213 2			$1,708 21 $1,955 $1,333		$1,792 2	$1,875 1	$1,875 1	$2,153 2	$1,360 2	$1,760 1	$1,563 2	$1,527 3		
Computer Science	$1,812 9	$1,519 31 $1,900 $1,291	$1,766 30 $2,150 $1,275	$2,054 384 $2,250 $1,875	$1,984 11	$1,989 3	$1,967 12	$1,980 40 $2,175 $1,808	$1,907 8	$1,898 4	$1,821 6	$2,046 20 $2,250 $1,948	$1,931 30 $2,166 $1,541	$1,826 5	$1,962 15	$1,549 45 $1,933 $1,325		$1,882 11
Health (Medical) Professions			$2,127 4				$1,896 3								$1,514 11	$1,449 2	$2,050 1	$1,399 66 $1,611 $1,248
Mathematics	$1,764 3	$1,647 41 $1,883 $1,333	$1,133 2	$1,961 27 $2,200 $1,583			$1,582 1	$2,057 12			$2,100 1	$2,000 1	$1,750 3		$2,012 8	$1,603 10	$1,112 1	$1,666 1
Other Physical & Earth Sciences			$1,683 1	$2,081 10			$2,084 2		$1,750 1		$1,425 1	$2,254 10	$1,725 2		$2,375 1	$1,297 12		